

Residential Sales Statistics

Mar-22

Local Association	2022 YTD # Sales	2021 YTD # Sales	22-21 YTD % Change	2022 YTD Avg Price	2021 YTD Avg Price	22-21 YTD % Change	2022 Mar Sales	2021 Mar Sales	22-21 % Change	2022 Mar Avg Price	2021 Mar Avg Price	22-21 % Change
Ann Arbor Area Board of REALTORS®	816	952	-14.29%	\$396,720	\$346,681	14.43%	342	394	-13.20%	\$415,920	\$363,663	14.37%
Antrim Charlevoix Kalkaska Association of REALTORS®	115	130	-11.54%	\$334,247	\$364,813	-8.38%	45	47	-4.26%	\$327,099	\$388,526	-15.81%
Battle Creek Area Association of REALTORS®	389	498	-21.89%	\$204,179	\$179,343	13.85%	126	184	-31.52%	\$205,967	\$188,848	9.06%
Bay County REALTOR® Association	255	280	-8.93%	\$144,152	\$126,738	13.74%	98	107	-8.41%	\$138,456	\$134,771	2.73%
Branch County Association of REALTORS®	78	79	-1.27%	\$190,665	\$162,559	17.29%	30	36	-16.67%	\$179,484	\$167,923	6.89%
Central Michigan Association of REALTORS®	271	256	5.86%	\$184,590	\$154,588	19.41%	100	105	-4.76%	\$215,677	\$152,732	41.21%
Clare-Gladwin Board of REALTORS®	160	201	-20.40%	\$153,705	\$134,848	13.98%	54	80	-32.50%	\$174,537	\$138,645	25.89%
Detroit Board of REALTORS®	1,069	1,073	-0.37%	\$111,309	\$92,588	20.22%	401	426	-5.87%	\$128,278	\$94,722	35.43%
Eastern U.P. Board of REALTORS®	101	144	-29.86%	\$159,440	\$131,257	21.47%	36	45	-20.00%	\$181,749	\$136,861	32.80%
Emmet Association of REALTORS®	177	168	5.36%	\$438,428	\$427,420	2.58%	62	70	-11.43%	\$456,761	\$352,584	29.55%
Genesee County	1,052	1,152	-8.68%	\$195,893	\$178,875	9.51%	403	466	-13.52%	\$209,003	\$189,606	10.23%
Grand Rapids Association of REALTORS®	2,330	2,638	-11.68%	\$323,991	\$289,332	11.98%	996	1108	-10.11%	\$335,545	\$297,388	12.83%
Greater Kalamazoo Association of REALTORS®	871	866	0.58%	\$259,561	\$236,699	9.66%	329	330	-0.30%	\$275,397	\$253,360	8.70%
Greater Lansing Association of REALTORS®	1,286	1,369	-6.06%	\$217,230	\$201,490	7.81%	486	523	-7.07%	\$221,947	\$198,927	11.57%
Greater Shiawassee Association of REALTORS®	83	93	-10.75%	\$159,030	\$147,739	7.64%	26	25	4.00%	\$134,027	\$171,108	-21.67%
Greater Wayne County	2,424	2,688	-9.82%	\$233,690	\$217,798	7.30%	898	980	-8.37%	\$240,311	\$230,209	4.39%
Grosse Pointe	171	194	-11.86%	\$435,035	\$386,868	12.45%	70	83	-15.66%	\$379,374	\$420,467	-9.77%
Hillsdale County Board of REALTORS®	106	121	-12.40%	\$200,418	\$149,780	33.81%	38	51	-25.49%	\$197,047	\$153,363	28.48%
Huron County	24	16	50.00%	\$138,417	\$120,106	15.25%	12	7	71.43%	\$139,875	\$146,657	-4.62%
Jackson Area Association of REALTORS®	381	541	-29.57%	\$194,088	\$182,846	6.15%	147	187	-21.39%	\$191,874	\$187,824	2.16%
Lapeer County	211	227	-7.05%	\$257,575	\$265,953	-3.15%	88	82	7.32%	\$271,798	\$254,808	6.67%
Lenawee County Association of REALTORS®	279	305	-8.52%	\$221,840	\$194,299	14.17%	107	108	-0.93%	\$251,521	\$194,763	29.14%
Livingston County	425	501	-15.17%	\$409,436	\$365,785	11.93%	172	194	-11.34%	\$441,235	\$390,812	12.90%
Oakland County	2,879	3,237	-11.06%	\$399,146	\$359,650	10.98%	1,131	1229	-7.97%	\$422,501	\$380,238	11.11%
Macomb County	2,193	2,313	-5.19%	\$254,529	\$240,157	5.98%	818	863	-5.21%	\$260,410	\$244,917	6.33%
Mason-Oceana-Manistee Board of REALTORS®	224	224	0.00%	\$262,220	\$201,816	29.93%	85	83	0.00%	\$279,196	\$219,249	27.34%
Midland Board of REALTORS®	200	225	-11.11%	\$229,695	\$194,561	18.06%	65	92	-29.35%	\$263,039	\$214,236	22.78%
Monroe Down River Association of REALTORS®	372	333	11.71%	\$227,632	\$203,307	11.96%	136	119	14.29%	\$234,631	\$206,083	13.85%
Montcalm County Association of REALTORS	141	166	-15.06%	\$220,780	\$177,653	24.28%	55	55	0.00%	\$240,261	\$188,126	27.71%
Northeastern Michigan Board of REALTORS®	188	209	-10.05%	\$153,693	\$161,031	-4.56%	64	75	-14.67%	\$155,397	\$174,678	-11.04%
Saginaw Board of REALTORS®	525	543	-3.31%	\$165,599	\$157,071	5.43%	185	204	-9.31%	\$157,953	\$173,276	-8.84%
Sanilac County	73	92	-20.65%	\$212,505	\$204,098	4.12%	22	29	-24.14%	\$205,955	\$242,726	-15.15%
Southwestern Michigan Association of REALTORS®	578	676	-14.50%	\$307,658	\$303,425	1.40%	227	246	-7.72%	\$304,561	\$329,801	-7.65%
St. Clair County	380	459	-17.21%	\$226,896	\$207,790	9.19%	161	164	-1.83%	\$216,432	\$221,310	-2.20%
St. Joseph County Association of REALTORS®	160	188	-14.89%	\$223,085	\$179,857	24.03%	65	71	-8.45%	\$224,491	\$190,944	17.57%
Aspire North Association of REALTORS®	511	596	-14.26%	\$443,175	\$355,155	24.78%	187	240	-22.08%	\$472,560	\$386,194	22.36%
Tuscola County	73	85	-14.12%	\$170,015	\$165,094	2.98%	21	30	-30.00%	\$151,038	\$185,060	-18.38%
Upper Peninsula Association of REALTORS® *	493	557	-11.49%	\$164,888	\$137,802	19.66%	150	205	-26.83%	\$173,635	\$143,166	21.28%
Water Wonderland Board of REALTORS®	546	625	-12.64%	\$197,924	\$164,609	20.24%	191	237	-19.41%	\$204,377	\$161,861	26.27%
West Central Association of REALTORS®	316	343	-7.87%	\$199,439	\$159,825	24.79%	125	122	2.46%	\$199,385	\$174,882	14.01%
West Michigan Lakeshore Association of REALTORS®	1,015	1,138	-10.81%	\$212,708	\$283,002	-24.84%	361	442	-18.33%	\$32,193	\$302,010	-89.34%
TOTALS	23,941	26,501	-9.66%	\$239,884	\$217,422	10.33%	9,115	10,144	-10.14%	\$241,729	\$227,983	6.03%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula